

Budget Variance

OIAA, Inc.

For the month ended May 31, 2023

	MAY 2023	MAY 2023 OVERALL BUDGET	VARIANCE	VARIANCE %	JAN-MAY 2023	JAN-MAY 2023 OVERALL BUDGET	VARIANCE	VARIANCE %
Revenue								
7th Tradition - Group	8,722.05	1,839.00	6,883.05 ↑	374.28% ↑	24,541.71	8,011.00	16,530.71 ↑	206.35% ↑
7th Tradition - Individual	1,088.73	1,227.00	(138.27) ↓	-11.27% ↓	10,068.34	5,339.00	4,729.34 ↑	88.58% ↑
Total Revenue	9,810.78	3,066.00	6,744.78	219.99%	34,610.05	13,350.00	21,260.05	159.25%
Gross Profit	9,810.78	3,066.00	6,744.78	219.99%	34,610.05	13,350.00	21,260.05	159.25%
Operating Expenses								
Administrative								
Bank Service Charges	-	8.00	(8.00) ↓	-100.00% ↓	8.00	40.00	(32.00) ↓	-80.00% ↓
Dues & Subscriptions	-	40.00	(40.00) ↓	-100.00% ↓	200.00	200.00	- —	- —
Insurance	-	54.00	(54.00) ↓	-100.00% ↓	549.00	270.00	279.00 ↑	103.33% ↑
Mailing/Postage/Printing	75.31	150.00	(74.69) ↓	-49.79% ↓	75.31	150.00	(74.69) ↓	-49.79% ↓
Organizational Fees	-	42.00	(42.00) ↓	-100.00% ↓	93.25	210.00	(116.75) ↓	-55.60% ↓
Paypal Fees	250.02	77.00	173.02 ↑	224.70% ↑	997.11	385.00	612.11 ↑	158.99% ↑
Professional Development/Training	-	42.00	(42.00) ↓	-100.00% ↓	-	210.00	(210.00) ↓	-100.00% ↓
Professional Fees	194.97	258.00	(63.03) ↓	-24.43% ↓	342.97	510.00	(167.03) ↓	-32.75% ↓
Supplies	-	-	- —	- —	56.60	-	56.60 ↑	- —
Total Administrative	520.30	671.00	(150.70)	-22.46%	2,322.24	1,975.00	347.24	17.58%
Events								
Conference Expenses	1,599.70	500.00	1,099.70 ↑	219.94% ↑	1,599.70	2,500.00	(900.30) ↓	-36.01% ↓

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Convention Costs	145.83	146.00	(0.17) ↓	-0.12% ↓	729.15	730.00	(0.85) ↓	-0.12% ↓
Total Events	1,745.53	646.00	1,099.53	170.21%	2,328.85	3,230.00	(901.15)	-27.90%
Special Workers								
Accounting/Bookkeeping	200.00	200.00	- —	- —	500.00	1,000.00	(500.00) ↓	-50.00% ↓
Database Maintenance	-	200.00	(200.00) ↓	-100.00% ↓	800.00	1,000.00	(200.00) ↓	-20.00% ↓
Translation/ASL Services	850.00	667.00	183.00 ↑	27.44% ↑	2,890.00	3,335.00	(445.00) ↓	-13.34% ↓
Total Special Workers	1,050.00	1,067.00	(17.00)	-1.59%	4,190.00	5,335.00	(1,145.00)	-21.46%
Technology								
Email and Collaboration	-	100.00	(100.00) ↓	-100.00% ↓	-	500.00	(500.00) ↓	-100.00% ↓
Other Technology	-	100.00	(100.00) ↓	-100.00% ↓	299.28	500.00	(200.72) ↓	-40.14% ↓
Video Conferencing	50.00	233.00	(183.00) ↓	-78.54% ↓	299.90	565.00	(265.10) ↓	-46.92% ↓
Website Hosting/Management	119.51	250.00	(130.49) ↓	-52.20% ↓	2,389.86	1,250.00	1,139.86 ↑	91.19% ↑
Total Technology	169.51	683.00	(513.49)	-75.18%	2,989.04	2,815.00	174.04	6.18%
Total Operating Expenses	3,485.34	3,067.00	418.34	13.64%	11,830.13	13,355.00	(1,524.87)	-11.42%
Operating Income / (Loss)	6,325.44	(1.00)	6,326.44	632,644.00 %	22,779.92	(5.00)	22,784.92	455,698.40 %
Other Income and Expense								
Other Income	0.06	-	0.06 ↑	- —	0.14	-	0.14 ↑	- —
Distributions								
Contribution - N'tl AA Tech WS	-	-	- —	- —	-	(2,357.00)	2,357.00 ↑	100.00% ↑
Contributions - AA GSO	-	-	- —	- —	(7,070.00)	(7,070.00)	- —	- —
Contributions - GV Carry the Message	-	-	- —	- —	(4,713.00)	(4,713.00)	- —	- —

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Contributions - Int'l Lit Fund	-	-	-	-	(4,713.00)	(4,713.00)	-	-
Contributions - TIAA	(4,713.00)	-	(4,713.00)	↓	(4,713.00)	(4,713.00)	-	-
Total Distributions	(4,713.00)	-	(4,713.00)	-	(21,209.00)	(23,566.00)	2,357.00	10.00%
Total Other Income and Expense	(4,712.94)	-	(4,712.94)	-	(21,208.86)	(23,566.00)	2,357.14	10.00%
Net Income / (Loss)	1,612.50	(1.00)	1,613.50	161,350.00 %	1,571.06	(23,571.00)	25,142.06	106.67%